



JOB DESCRIPTION

Job Title:	Jr. Sales Engineer
Business Unit:	Qatar Boom Electrical Engineering
Location :	Main Office
Reporting to:	Sales Manager/General Manager
Department :	Sales

Responsibilities:

Job Related:

- Prepare frequent reports by collective quantitative information to analyzing market trend, competitive matrix, and product gap vs market demands and propose a growth action plan.
- Complete and Submit Monthly bookings forecast for assigned/ new accounts.
- Deliver regular updated analysis of account and /or area performance.
- Access customer requirements and suggest appropriate solution.
- Coordinate with internal design and estimation team for all the engineering/ commercial aspects of the enquiry.
- Refer sales leads, customer feedback and information on competitor activity to appropriate contacts within the organization.
- Actively follow up on customer satisfaction with delivered and completed projects.
- Assist in regular competitive market research need and identify local competitive threats.

QMS Related:

- Comply with QBE IMS Policy and processes
- Comply with all legal & other requirements applicable to the job.
- Participate and contribute to achieve QBE Quality objectives and targets, as applicable.

This job description is not intended to be all-inclusive. Employees may perform other related duties as required by the HOD to meet on-going needs of the organization.

“Accountable for participating and contributing towards the fulfillment of Quality Management System (QMS) objectives and requirements.”

Qualification :

MBA/Graduate / Diploma or Degree from reputed University/ Institute

Trainings :

Product Training

Years of Experience:



شركة قطر بوم للهندسة الكهربائية ذ.م.م.
Qatar Boom Electrical Engineering W.L.L.
ELV SYSTEM INTEGRATOR | SECURITY | AUTOMATION | DESIGN & ENGINEERING

JOB DESCRIPTION

Min 8 to 10 Years of Experience in same field

Requirements:

- Proven working experience in same field
- Solid technical background with understanding and/or hands-on experience.
- Excellent written and verbal communication skills